



USASF Finances ending in December 2011

Revenue	
Membership Dues	\$ 471,781.24
Services (regional mtgs, coaches' conference, credentialing)	\$ 457,237.27
Sponsorship	\$ 81,860.73
Income from World Championship	\$ 444,820.04
TOTAL	\$ 1,455,699.28
Expenses	
Member Program Expenses	\$ 613,811.96
Member Specific Services (IT, NACCC, Regional Mtgs)	\$ 439,327.61
Administrative	\$ 209,713.14
Total Operating Expenses	\$ 1,262,852.71
Overage	\$ 192,846.57
Debt Paydown	\$ (150,112.00)
Less: increase to prepaids/AR	\$ (40,014.00)
Plus: increase in AP/customer's deposits	\$ 49,955.00
Less: fixed asset purchase (net of depreciation)	\$ (137,899.00)
Net decrease to cash	\$ (85,223.43)
Add Back: cash on hand at 12/31/10	\$ 151,391.00
Cash on hand at 12/31/11	\$ 66,167.57